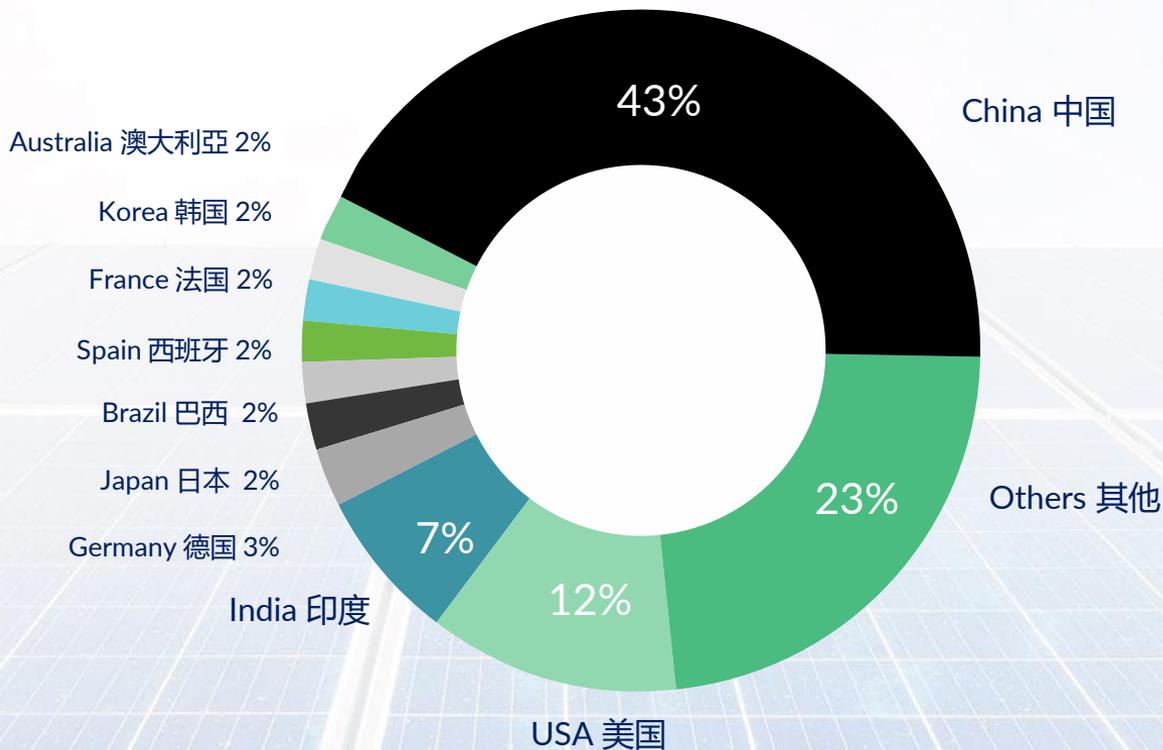




# ENERGY OPTIMIZATION TECHNOLOGY 能源优化技术



## Countries' Shares of Total Installed Renewable Capacity 各国在可再生能源安装总量的份额



A dense crowd of people in a city street, with a white van visible in the background, illustrating rising energy demands.

**RISING  
ENERGY  
DEMANDS**

**能源需求不断上升**



**WE CAN'T  
CONTROL NATURE**

**我们无法  
掌控大自然**

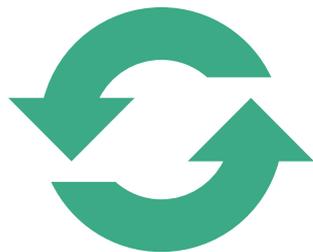
**WE MANAGE  
THE FULL  
ENERGY  
FLOW**  
**我们管理  
能源流整体**



**SOLARVIEW**

Production & Storage

能源生产和存储



 **alteco**

Consumption &

Predictive Maintenance

能源消耗和预测性维护

# Energy Optimization Technologies 能源优化技术

End-to-end life cycle solutions  
端到端的全生命周期解决方案



**SOLARVIEW**

Renewable Energy Asset  
Management  
可再生能源资产管理



**alteco**

Energy Consumption Management  
& Device Disaggregation Algorithm  
能源消耗管理和设备拆解算法

# Our Customers & Design Partners

## 我们的客户和设计伙伴



Utilities  
公用事业



Municipalities  
市政当局



Microgrids  
微电网

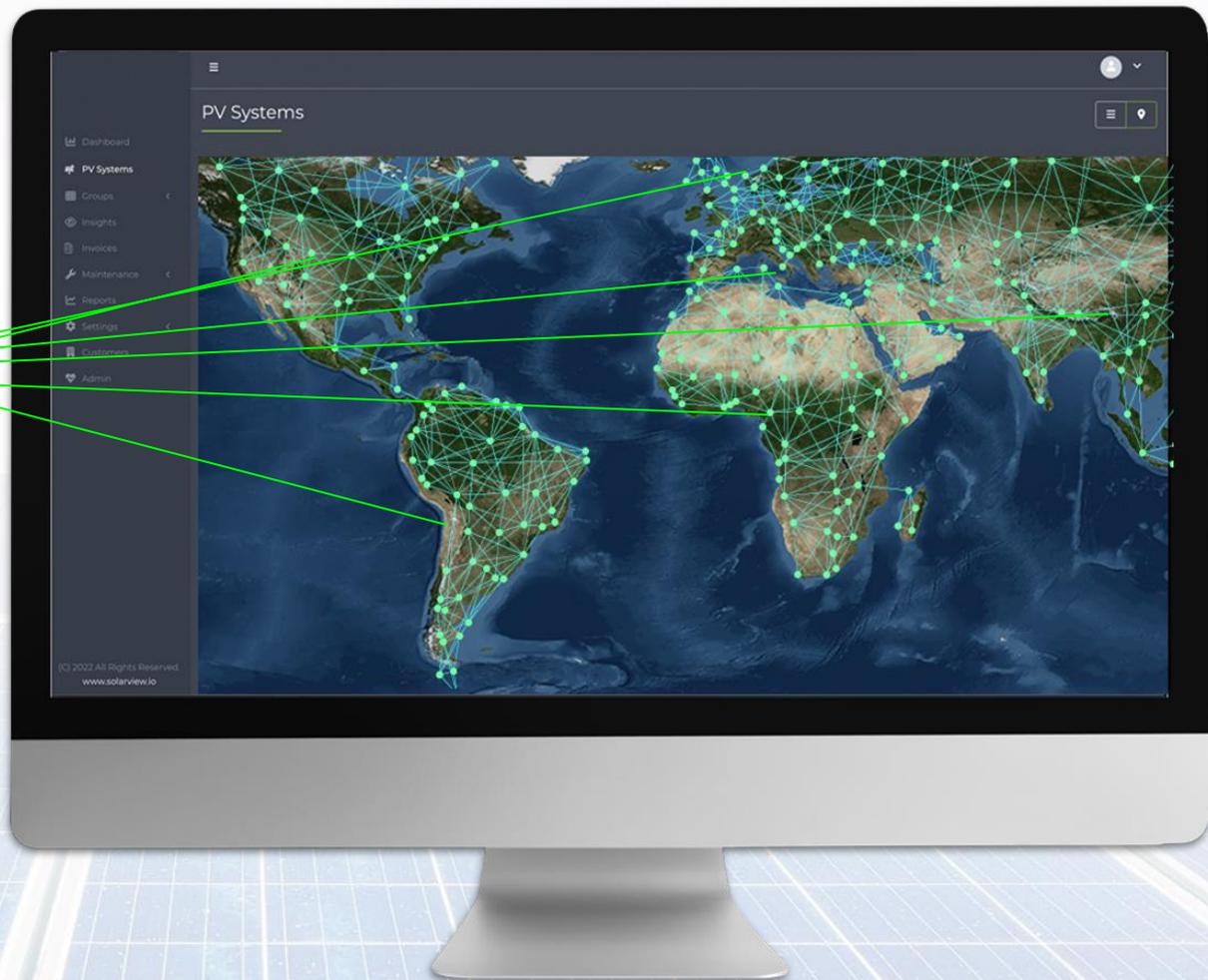


C&I  
关键基础设施





SaaS 软件即服务  
No Hardware 无硬件  
Big Data &  
ML Algorithms  
大数据和机器学习算法





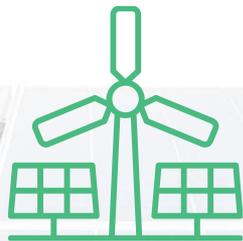
**SOLARVIEW** Production & Storage 能源生产和存储

# Our Customers & Partners

## 我们的客户和合作伙伴



O&M Companies  
运营和管理公司



Renewable Energy  
Asset Owners  
可再生能源资产拥有者



Investors  
投资人





SOLARVIEW

# Renewable Energy Asset Management Benefits 可再生能源资产管理的好处

- Optimized renewable energy production  
优化可再生能源的生产
- Full financial visibility 整体财务可见性
- Operational excellence 杰出运营
- Storage optimization 优化存储



BY OPTIMIZING YOUR PERFORMANCE AND OPERATION  
通过优化性能和运营可节省

**SAVE 15%**

# Renewable Energy Optimization

## 可再生能源优化

### Use Case 用例

**2.2Mw**  
Managed Installed  
Capacity  
管理的安装量



Detecting malfunctions 检测故障

Wide comparison of components  
performance 对组件性能进行广泛比较

Enhancing corrective maintenance cycle  
加强改正性维修周期

Preventive maintenance guidance  
预防性维护指引



**15% save 节省比例**

**140K\$ a year  
每年省14万美金**

**129 Kilo CO<sub>2</sub>  
Emission Saved  
免去129公斤的  
二氧化碳排放**



Consumption & Predictive Maintenance  
能源消耗和预测性维护

# Our Customers & Partners

## 我们的客户和合作伙伴



Utilities  
公用事业



Municipalities  
市政当局



Microgrids  
微电网



C&I  
关键基础设施

MiGROS



DORAL



## Energy Management System Benefits 能源管理系统的好处

- Optimized renewable energy production using forecasting  
通过预测能源需求优化可再生能源生产
- Detection of ghost consumption & anomalies  
探测备用状态耗能和异常状况
- Incorrect bills from suppliers  
供应商提供的不正确账单
- Missed customer payments  
没收到的客户付款



BY OPTIMIZING YOUR ENERGY  
MANAGEMENT IN AN URBAN ENVIRONMENT  
优化城市环境下的能源管理可节省

**SAVE 15%**

# Energy Efficiency 能源效率

## Use Case 用例

**16.2Gw**  
Managed Energy  
Consumption  
Per Year  
每年管理的能源消耗



Seamless integration to EcoGrid  
与EcoGrid无缝集成

Mapping and analyzing assets & consumers  
测绘和分析资产和消费者

Installing smart meters in selected locations  
based on anomaly detection analysis  
根据异常检测分析，在特定地点安装智能电表

Cutting "ghost consumption"  
减少 "备用状态耗能"

Implementing Hvac solutions  
实施暖通空调解决方案



**15% save 节省比例**

**360K\$ a year  
每年省36万美金**

**953 Tons CO<sub>2</sub> Emission  
Saved  
免去953吨的二氧化碳  
排放**

# Energy Consumption Visibility & Predictive Maintenance

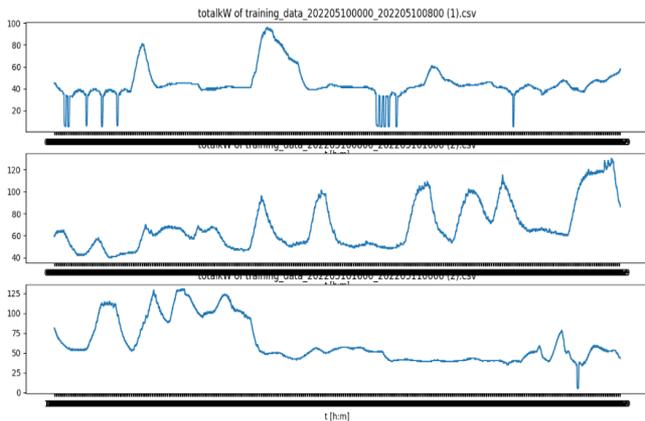
## 能源消耗可见性和预测性维护

Disaggregation of **20 devices** under one smart-meter

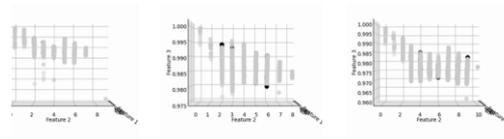
拆解单一智能电表下的20个设备

\*R&D Phase 开发中

From a 3 phases LOW / NO value graph 三相电低/无值图

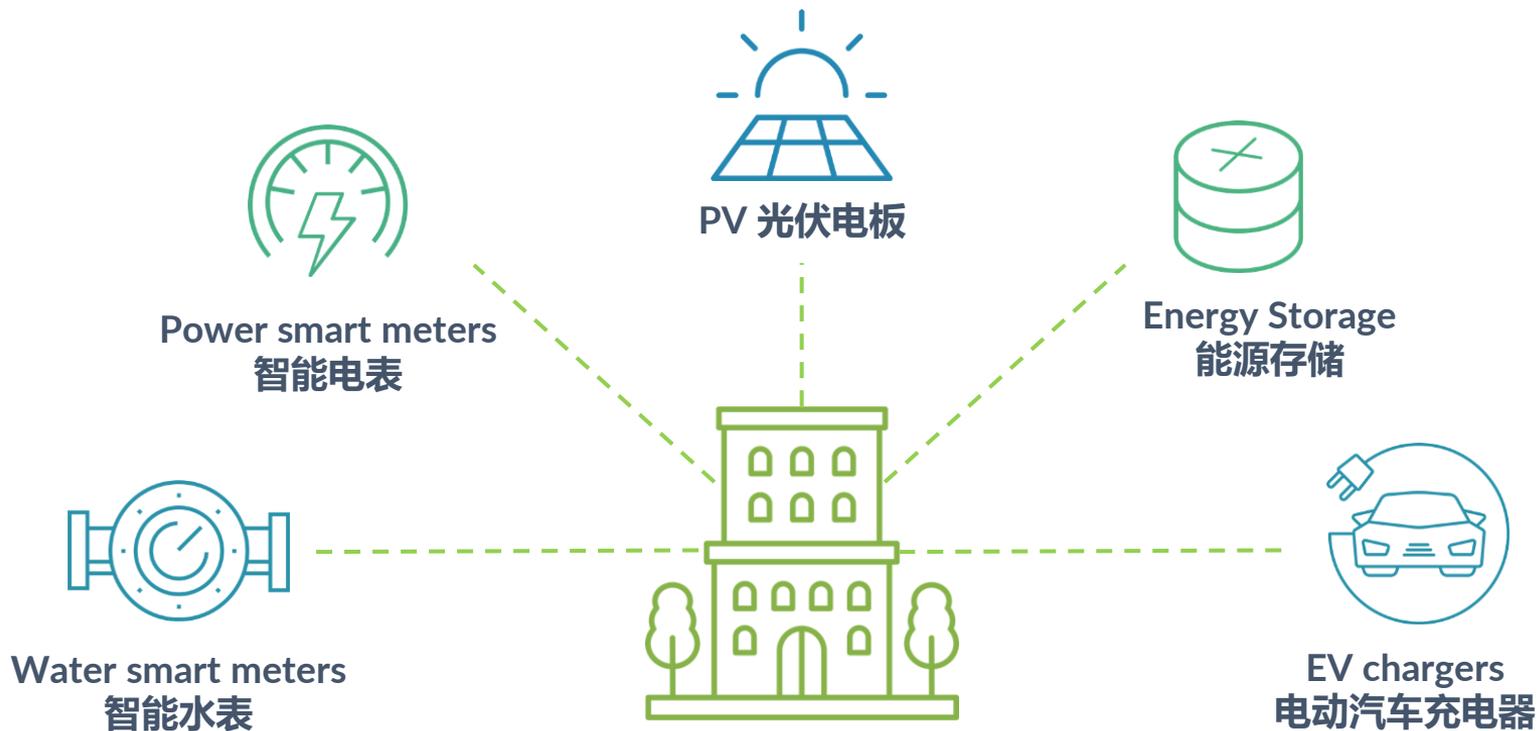


To energy visibility disaggregated per device  
拆解后建立每个装置耗能的可见性





# Low Carbon Suite for Buildings 供建筑物用的低碳套件





# Low Carbon Suite for Buildings 供建筑物用的低碳套件 Software Integration 软件集成



# SAVE 30%

OF YOUR TIME, MONEY, AND  
MANPOWER

为您节省30%的时间、  
成本和人力

SAVE 62,000 t  
Of CO<sub>2</sub> EMISSIONS  
PER YEAR

每年减少62,000吨的  
二氧化碳排放量

= 19 Million Pounds of Burned Coal  
相当于减少燃烧1900万磅的煤炭

7 AFFORDABLE AND  
CLEAN ENERGY8 DECENT WORK AND  
ECONOMIC GROWTH9 INDUSTRY, INNOVATION  
AND INFRASTRUCTURE12 RESPONSIBLE  
CONSUMPTION  
AND PRODUCTION

Solar  
太阳能

Micro Grid  
微电网

Storage  
存储

Wind  
风力



# Our Team 团队



**Alon Mashkovich**  
Co founder  
CEO  
联合创始人  
首席技术官



**Dekel Yaacov**  
Co founder  
CTO  
联合创始人  
首席执行官



**Roy Fadida**  
Co founder  
CPO  
联合创始人  
首席产品官



**Roman Shandrovski**  
Chief Operating  
Officer  
首席运营官



**Dr. Yuval Beck, PhD** –  
Research Advisor  
研究顾问



**Shoshana Browne**  
Head of  
Growth  
成长主任



**Arbel Yaniv M.Sc.**  
Algorithm  
Engineer  
算法工程师

+ Additional Members 以及其他成员 | Cyber Security Experts 网络安全专家 | Software Developers 软件工程师 | Electrical Engineers 电气工程师 | Economists 经济学家 | Consultants 顾问

## Deep Knowledge

In energy optimization technology  
在能源优化技术方面有深厚知识

## 20 Years

Cumulative Energy Management Expertise  
累积20年的能源管理专业知识

## Multidisciplinary

Team Offering wholistic Solutions  
多学科的团队提供整体解决方案

**Our Partners:** EPC Companies  
合作伙伴: 工程、采购和施工  
总承包公司

**EV Charging**  
电动汽车充电

**Smart Meters**  
智能电表

**Automatic Solar Cleaning Devices**  
太阳能自动清洁装置

“Data is the new oil. Like oil, data is valuable,  
But if unrefined it cannot really be used.”

“数据是新的石油。  
就同石油，数据是有价值的，  
但未经提炼就无法真正被使用”

*Clive Robert Humby*  
克莱夫·罗伯特·汉比

We Provide  
The Most Effective Solutions  
to the Rising Energy Demands  
Of the Future

我们为不断增长的  
未来能源需求  
提供最有效的解决方案



Contact Us Now

To Start Collaborating:

现在就联系我们展开合作

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